#### **BOROUGH COUNCIL OF KING'S LYNN & WEST NORFOLK**

#### **ENVIRONMENT AND COMMUNITY PANEL**

Minutes from the Meeting of the Environment and Community Panel held on Tuesday, 6th September, 2022 at 4.30 pm in the Council Chamber, Town Hall, Saturday Market Place, King's Lynn PE30 5DQ

PRESENT: Councillors C Sampson (Chair), C Bower, A Bubb, A Bullen, M de Whalley, I Devereux, C Hudson (substitute for S Collop), J Kirk, J Moriarty (substitute for S Squire) and M Wilkinson

**PRESENT UNDER STANDING ORDER 34:** Councillors A Kemp, C Morley and E Nockolds.

#### **OFFICERS:**

Martin Chisholm – Assistant Director Phillip Eke – Tourism Support Officers

#### EC17: APOLOGIES FOR ABSENCE

Apologies for absence were received from Councillors Collop, Lowe and Squire.

#### EC18: MINUTES

**RESOLVED:** The Minutes from the previous meeting were agreed as a correct record and signed by the Chair.

#### EC19: **DECLARATIONS OF INTEREST**

There were no declarations of interest.

#### EC20: URGENT BUSINESS

There was none.

## EC21: MEMBERS PRESENT PURSUANT TO STANDING ORDER 34

Councillors Kemp, Morley and Nockolds.

#### EC22: CHAIR'S CORRESPONDENCE

There was none.

#### EC23: TOURISM DEVELOPMENT PLAN

#### Click here to view the recording of this item on You Tube.

The Tourism Support Officer presented the Tourism Development Plan for 2022-2026. A copy of the presentation is attached.

The Chair thanked the Tourism Support Officer for his presentation and invited questions and comments from the Panel, as summarised below.

Councillor de Whalley asked questions relating to threats to wildlife, promoting responsible tourism and low paid tourism jobs. The Tourism Support Officer provided information on sensitive locations which needed to be protected and could not be promoted, but there would be a focus on promoting the natural environment including a 'Visit West Norfolk Naturally' campaign. With reference to jobs, it was explained that the Tourism Support Officer linked in with Employer Forums as appropriate.

Councillor Devereux made reference to the Wash and North Norfolk Marine Partnership and the 'Limits of Acceptable Change Study'. The Tourism Support Officer provided more information on this piece of work and explained that it highlighted areas where they wanted to attract visitors as well as protecting vulnerable natural environments.

Councillor Bullen asked about promotion of the Fens, Downham Market and if West Norfolk was promoted as a sailing destination. The Tourism Support Officer explained that the Fens were promoted in publications and through the Fens Biosphere Partnership. Downham Market was also promoted and the Tourism Support Officer informed Members that he had meetings scheduled with Downham Market Town Council to look at further promotion.

The Tourism Support Officer provided information on the Sail the Wash project and that West Norfolk was promoted as a sailing destination.

Councillor Moriarty made reference to protecting the rural environment and he made comments on the Tourism Plan relating to visitor development plans, which the Tourism Support Officer agreed to clarify within the plan and explained to the Panel that the Tourism Department provided statistics, information and data to Parish Councils as required.

Councillor Moriarty also made reference to the section of the plan relating to visiting West Norfolk out of season and commented that villages sometimes needed respite from the busy summer season, so marketing needed to be targeted to places that could deal with the tourism and had facilities available. The Tourism Support Officer explained that this aspect of the plan would be carefully approached and experiences that were right for the area would be looked at.

Councillor Moriarty asked how the Tourism Department minimised risks and the Tourism Support Officer explained that this could relate to if an area asked to stop being promoted then the Tourism Department would stop and ask others to stop as well, but this would need to be balanced against the impact it could have on local businesses. The Tourism Support Officer explained that the Tourism Department had approached Parish Councils in recent times regarding promotions, and local residents had been surveyed in recent times by other organisations supported by the Tourism Department on how they saw tourism in their area.

Councillor Kemp addressed the Panel under Standing Order 34 and asked about tourism recovery following the pandemic and the new cost of living challenges ahead. She also asked if West Norfolk was promoted as a destination to retired people. The Tourism Support Officer explained that West Norfolk was slowly recovering from the Pandemic, but the visitor economy was still lower than pre-pandemic levels.

The Tourism Support Officer provided information on paid promotions which had been carried out to promote West Norfolk as a destination for coach groups and tour operators and example itineraries were also advertised.

The Vice Chair, Councillor Bower referred to Hunstanton and the problems some businesses had with recruitment. The Tourism Support Officer explained that joint working with the West Norfolk Tourism Forum and the College of West Anglia had been carried out and it was a strategic aim in the Tourism Plan to strengthen joint working opportunities.

Councillor Bubb commented that work needed to be carried out to encourage businesses to stay open longer in the day and longer during the season to encourage tourism. He also commented that West Norfolk should be promoted abroad. The Assistant Director clarified that car parking tickets were transferable across Council owned car parks, and this would be promoted on new signage in due course. The Operational Team were also looking at ways to make public toilets open longer, dependant on demand and specific events.

Councillor Bullen felt that there were missed opportunities with Seahenge, the Snettisham Treasure at the British Museum and links with Captain Vancouver. The Tourism Support Officer explained that Seahenge could not be promoted as it was a vulnerable area with regards to attracting significant footfall, but the Museums were promoted. Work was also ongoing to promote History Trails in Norfolk.

Councillor Moriarty made reference to the Guildhall and the opportunities this would bring to West Norfolk.

Councillor Morley addressed the Panel under Standing Order 34. He made reference to transport issues and felt that if these were addressed it would encourage a greater level of visitors and the Borough Council should actively lobby as appropriate.

Councillor Bubb commented that the Museum should be open longer and agreed with Councillor Bullen that more should be done to promote the links with Captain Vancouver.

Councillor Kirk commented that King's Lynn would attract more visiting craft if there were better facilities near the Pontoons such as toilets, showers and servicing facilities for visiting craft such as tank emptying, refuelling and fresh water supplies to be provided. The Chair supported the comments made by Councillor Kirk.

**RESOLVED:** The Panel endorsed the Tourism Development Plan for 2022-2026 and the Tourism Support Officer would take into consideration the comments made by the Panel as appropriate.

#### EC24: UPDATE REPORTS FROM COUNCILLORS ON OUTSIDE BODIES

Click here to view the recording of this item on You Tube.

Members who were representatives on Outside Bodies which fell under the remit of the Environment and Community Panel had been invited to present an update report to the Panel, which had been included in the agenda.

The Chair thanked the Members for their reports and invited questions and comments from the Panel, as summarised below.

#### King's Lynn and West Norfolk Area Museums Committee

Councillor de Whalley, who was a Member of the Area Museums Committee commented that the Kick the Dust project had been very successful, but needed to secure long term funding. The Chair agreed with this, and the Panel suggested that Cabinet's attention be drawn to the importance of this project and if any assistance was available.

Councillor de Whalley commented that Lynn Museum had great rotating displays.

Councillor Bubb commented that it was important to continue to work to promote the Museums and increase visitor numbers.

Councillor Nockolds commented that as part of the Service Level Agreement with Norfolk Museums Service free admission to the Museum was offered from October to March. She agreed that it was important to continue to work to increase visitor numbers and school trips to the Museum had increased.

Norfolk Countywide Community Safety Partnership Scrutiny Sub Panel

Councillor Kemp made reference to the Adult Safeguarding Board and work that was ongoing to relaunch the trigger process for antisocial behaviour issues.

#### West Norfolk Community Transport Project

Councillor Nockolds commented that attendances for dial-a-bus needed to increase, and that the Pandemic had impacted the service. She explained that the project provided a critical service in West Norfolk and should continue to be supported.

Councillor Moriarty asked if the increasing petrol costs would impact the service and Councillor Nockolds commented that finances would be carefully monitored, and action taken as appropriate.

In response to a question from Councillor Bubb, it was explained that West Norfolk Community Transport had received CIL funding for an electric bus which was in use. There were plans to introduce more electric vehicles in the future, but cost was an issue.

In response to a question from Councillor Bullen, Councillor Nockolds commented that the service was promoted, and West Norfolk Community Transport were now becoming more active on social media and appeared on tourism websites.

**RESOLVED:** The update reports were noted and the relevant Cabinet Members attention be drawn to the Panel comments relating to the Kick the Dust Project.

#### EC25: PORTFOLIO HOLDER QUESTION AND ANSWER SESSION

Click here to view the recording of this item on You Tube.

There were no Portfolio Holders present at the meeting but Councillor Moriarty provided information on an issue that he would draw to the attention of the Portfolio Holder for Environment and Community relating to food waste and black bin waste being mixed kerbside and put into the same compartment of the refuse collection vehicle. The Assistant Director requested that Councillor Moriarty send him details of the incident so that it could be investigated.

#### EC26: WORK PROGRAMME AND FORWARD DECISION LIST

Click here to view the recording of this item on You Tube.

The Chair invited Members to submit items for addition to the Work Programme to him as appropriate.

Councillor Bubb, Chair of the Climate Change Informal Working Group requested that a meeting of the Group be arranged in the near future. The Democratic Services Officer agreed to set up a meeting.

**RESOLVED:** The Panel's Work Programme was noted.

#### EC27: **DATE OF THE NEXT MEETING**

The next meeting of the Environment and Community Panel was scheduled to take place on Tuesday 1<sup>st</sup> November 2022 at 4.30pm in the Town Hall, King's Lynn.

# The meeting closed at 6.00 pm

# The West Norfolk Tourism Development Plan 2022-26



The Tourism Department, BCKLWN September 13th 2022



# **An introduction to the Tourism Department**

- The visitor-facing brand name being 'Visit West Norfolk'.
- A place marketing and visitor promotions dept., staffed by 2 full-time officers (Phil Eke and Bethany O'Brien).
- The department also supports wider tourism development and place improvement projects.
- Visit West Norfolk does not operate nor oversee local public-facing tourism enquiry services.
- Representation on wider strategic partnerships (i.e. VEE, VN, Norfolk Coast Partnership, WNTF).
- Operates within the financial resources available from BCKLWN revenue funding (£100k, of which £59k is salaries and associated costs for two staff).







#### An introduction to the West Norfolk Tourism Forum

- The WNTF forum is a long-standing area-wide business forum with an independent constitution.
- The BCKLWN supports this forum by providing administration of the meetings and resources for the WNTF AGM (held November each year).
- ير The forum exists as a voted-in membership model.
  - The membership includes representation from a variety of businesses and institutions, including:
- Tourism/hospitality businesses, Chambers of Trade, the WN Hospitality Association, heritage groups, Town Councils etc.
- The tourism department presents a tourism marketing update report at each WNTF meeting and invites feedback and suggestions from the forum.
- The WNTF has been involved with the creation and review of each West Norfolk Tourism Marketing Plan in the past.





# The Tourism **Department** promotional platforms







Visit West Norfolk Website

Explore West Norfolk Website

**VWN Social Media Channels** 











Explore West Norfolk App

Walk West Norfolk App

Sail The Wash Website (admin/maintenance)



website for Norfolk

Visit Norfolk Website (marketing partner)



Visit East of England Website (marketing partner)



Where to Stay in West Norfolk (printed booklet)



Discover King's Lynn (printed leaflet)



Hunstanton Mini Guide (printed leaflet)



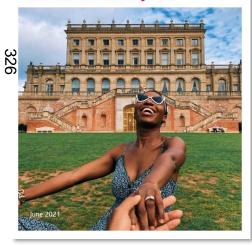
Downham Market Mini Guide (printed leaflet)

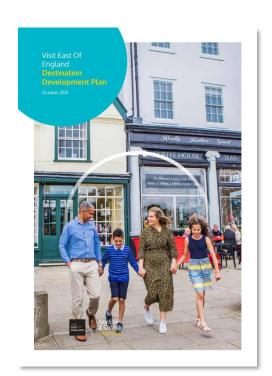


# **National and Regional Plans**



#### The Tourism Recovery Plan





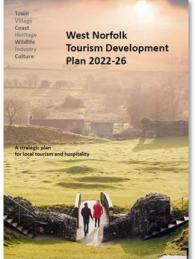


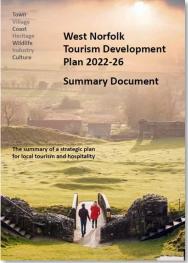


# What are the priorities of this west Norfolk tourism development plan?

- 1. 6 x key priorities that the west Norfolk Tourism Department aims to make a positive influence on.
- 2. To contribute support to existing groups, networks and partnerships.
- 3. The Tourism Department plays more of an active part of local/regional groups and networks than ever before, currently working with up to 25 groups and partnerships compared to around 10 such groups in recent pre-pandemic times.

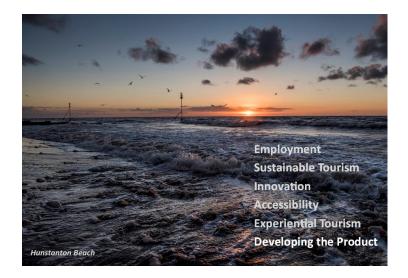
  This plan attempts to outline that level of partnership working done with local groups.
- The official summary of aims may help local groups and tourism businesses seek out more resources, as it sets clear aims for the area's tourism industry to support.
- 5. The plan identifies and uses data to inform campaigns, identify areas of concern or opportunities to support cases for funding to support projects or initiatives.
- 6. The overall outcome being to help boost local tourism spend 'per visit'.







- The WNTDP is a strategic plan developed through consultation with the WNTF and countywide tourism partnerships.
- The plan is a live document with an annual action plan which will update its aims based upon local area economic needs.
- The plan sets the direction of focus for the work of the Tourism department and other organisations.
- The plan can inform wider strategic operational plans and funding opportunities.





# How have local tourism businesses given their input to this plan?

- The business-led West Norfolk Tourism Forum have given their input to this document throughout the past year.
- The New Anglia LEP-led formation of the 'East of England Destination Development Prospectus 2021', produced after a great deal of local tourism business input and surveying across 2021, has also shaped this west Norfolk plan considerably.
  - We also held a specific **workshop and presentation** of this plan for local tourism businesses in November 2021 at the West Norfolk Tourism Forum AGM Event (our tourism business contacts having been invited to attend this event).
- All of which is documented within this plan document.
- This plan is to be revised and adapted by local business input across the next 5 years, whether it be by business surveying, through their reps on the West Norfolk Tourism Forum, or through general communications with the tourism department via our fortnightly tourism business e-shots.







# Analysis of the Six Aims



Sustainable Tourism

**Employment** 

/ Training

#### Strengths

Sustainability is kinder to the environment, with local produce and crafts providing a unique offer to visitors.

#### Strengths

The Tourism & Hospitality sector is a major employer in the area (19.5% of employment in west Norfolk).

#### Weaknesses

A perception that the existing west Norfolk infrastructure (rural and coastal) cannot sustain visitor growth.

#### Weaknesses

Reports of recruitment and retainment issues, and a reported lack of local staff training opportunities.

#### **Opportunities**

Proactive, 'positive solution' Responsible Tourism approach that can sensibly support continued visitor growth.

## **Opportunities**

For the local Tourism Industry to join closer together; share skills/training opportunities together; to share the same messaging, to attract more staff.

#### **Threats**

A negative view of visitors/tourism throughout local communities. Wildlife perceived to be at risk from visitor pressure.

#### **Threats**

Current data from B2B surveys suggest that Hospitality could suffer a good deal more in the future (cost of living, energy crisis).





## Analysis of the Six Aims



Innovation & Digitisation

Visitor

Accessibility

#### **Strengths**

Recent upgrades in business-based wi-fi quality in the area. Easily updateable digital waymarking / monoliths to come in the towns.

# Weaknesses

Lack of quality 4G/5g signal in areas of west Norfolk – notable along sections of the coast.

## **Opportunities**

To strengthen digital communications for the local tourism industry. Possibility to fade out static printed messaging, etc.

#### **Threats**

Inaccessible digital tourism content or messaging for visitors in the area (if lack of signal). Lack of modern digital tools for businesses.

# Strengths

Established west Norfolk walking trails offer prime opportunities to explore the varied landscapes of the area.

#### Weaknesses

Perception of inaccessible trails (or lack of up-to-date messaging promoting accessibility).

#### **Opportunities**

To 'link-up' west Norfolk further: Promote the expanded Norfolk Coast Path link, new LCWIP opportunities, new trails for coastal history, etc.

#### **Threats**

The perceived boom in visitor appeal for west Norfolk's rural areas being uncontrolled / unharnessed, rural visitor flow-thru not being aware of existing pathways.



# SWOT

## Analysis of the Six Aims



Experiential Tourism

Developing
The Cultural
Product

#### Strengths

Some varied, distinctive and memorable visitor experiences, for all visitor demographics throughout the west Norfolk area.

#### Strengths

All three towns have active heritage groups or centres (superb resources for new cultural opportunities). International appeal of Guildhall.

#### Weaknesses

Possible lack of joined-up work between tourism businesses (ie. accommodation linking to attraction offers) to create new visitor experiences.

#### Weaknesses

A possible need to modernise the area-wide cultural offer to meet expectations of modern visitors.

Cross-coastal and rural heritage not fully developed.

# **Opportunities**

NCC EXPERIENCE
Norfolk providing a
boost to the local
Experiential Tourism
offering with new
countywide platform
– needing more
businesses to be
involved.

## **Opportunities**

Major opportunities to build upon the area's connection with Shakespeare. Possible growth in niche/fringe cultural festivals in tandem with existing festivals, etc.

#### Threats

Lack of visitor experiences (full of local character) having possible impact on repeat visits and future tourism income. The area not meeting modern visitor expectations.

#### **Threats**

Visitor apathy for repeat visits and limited wide demographic appeal if cultural offer not adapting to modern times or taking advantage of tourist trends.



# Conclusion: Post-review distribution of the plan

- 1. Incorporate any final changes requested by the borough council.
- 2. Make the plan permanently available for the general public from late Summer 2022 (both in current format and in a 10-page summary).
- 3. Printed & bound copies will be given out to businesses who attend the WNTF AGM evening event in autumn 2022.
- 4. A small surplus amount kept in stock for sending out upon request.

The next meeting of the West Norfolk Tourism Forum scheduled for late Summer 2022, upon which time the Tourism department will give its first updates to the forum committee members for feedback.



